

A Leading
Digital Supply chain
company

Ensuring predictability
Optimizing efficiency







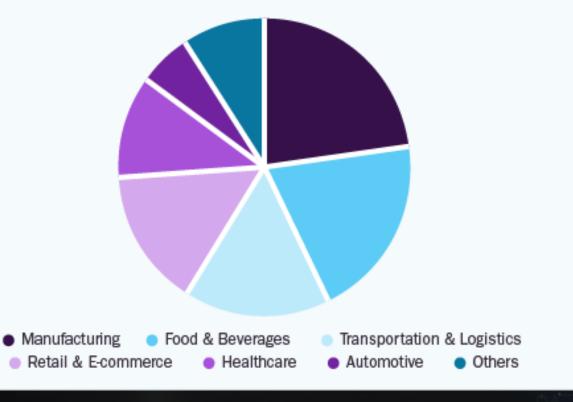
**Paperless Supply Chain** 







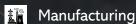


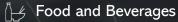




\$21.1B Global Market Size, 2022

Source: www.grandviewresearch.com





Transportation & Logistics

Retail and E-Commerce

(E) Healthcare

Automotive

Chemical Industry

Technology/Electronics

Aerospace and Defense

Fashion and Apparels

Consumer Goods

Pharmaceutical

Energy

Agriculture



## Supply chain landscape



Logistics

Key operations

Management



Pricing

Engine

Payment

Processing

Invoice

Generation

**Financials** 

Accounting

Integration

**Analytics** 

Discount

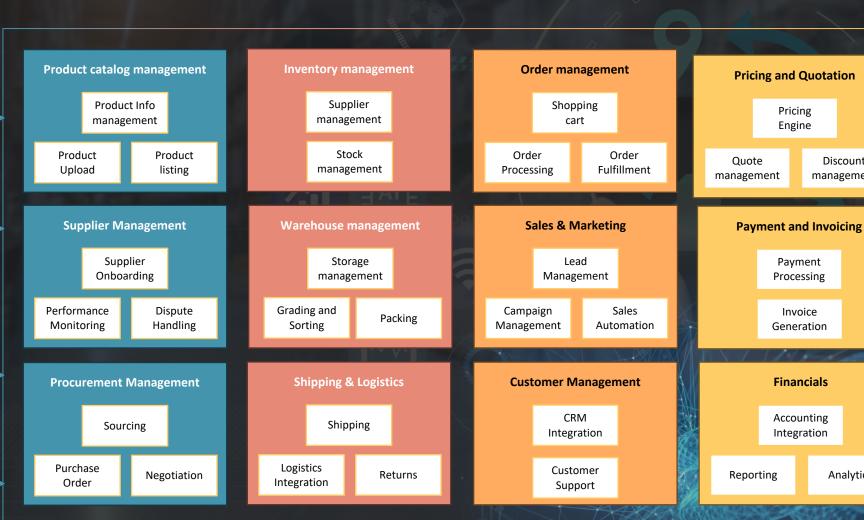
management

## Supply chain - B2B2C Commerce Core Functions



Vendor

Admin



## **Backend Systems ERP** CRM

Accounting

Logistics

**Partner** 



## Key Supply chain problems we aim to address



#### Forecasting

Demand prediction

Alignment of production, inventory, and logistics



#### Visibility

Goods movement

Inventory

Supplier performance



#### Transparency

**Product origins** 

Operations

Supplier practices

Compliance



#### Optimization

Procurement

Production

Transportation

Inventory management



#### Congestion

Logistics

Ports

Distribution centers



### Real-time monitoring

Inventory

Production

Transportation



### Inefficient processes

Streamlining operations

Reducing waste

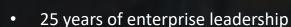
Enhancing performance



## The DARTexon Leadership Team



**Thiru** 



- Founded DARTexon, Seed IncubIT
- Accomplished Web3, SAAS leader, and entrepreneur
- Pioneer in IT architecture, IoT strategies, AR, Digital Transformation
- Awarded for innovative enterprise software solutions, implementation
- Chief Architect, Dubai Smart City; Big Data expert



Vijai

- 23 years of techno-business leadership
- Founded DARTexon, Orlandopreneur, Seed IncubIT.
- Serial entrepreneur, investor, and tech innovator.
- Innovation & investment eco-system connector.
- Pioneer in System Integration through a unique CVP approach.
- Accelerated supply chain growth via agile digital strategies



























## **About DARTexon**

Founded in 2018

#### Who we are?

- Visionary Digital Leaders
- Trusted Solution Pioneers
- Creative Industry Innovators
- Strategic Thinkers
- Seasoned Business Growth Enablers

#### Member of







#### Why us?

- 50 Years of Combined Leadership in Techno-Business and Enterprise
- Expertise in Digitalization and Business-Aligned Strategies
- Masters in Systems Integration and Intelligent Automation
- Build Strategic Partnership between Large Enterprises and Dynamic Startups
- Champions of Proactive Techno-Business Management
- Proficient in Cutting edge technologies Blockchain Usage for Transparency and Al for Data Analytics
- Access to 350+ Developers in the US and globally



## OUR SOLUTIONS & SERVICES

#### Supply chain solutions

- Supply Chain Process Automation
- Data Analytics and Predictive Insights
- Data Integration and Interoperability
- Supply Chain Visibility Solutions
- Asset tracking with Digital Twins
- Last-mile Delivery Optimization
- E-commerce and Digital Integration
- Blockchain and Smart Contracts

#### **Technology Services**

- Software Development, Integration, and Technology Implementation
- Enterprise Services: Implementation and Post implementation support of Enterprise applications like SAP IBP, Salesforce, ServiceNow.
- Mobile app development
- Cloud and Edge Computing Infrastructures
- Internet of Things (IoT) Implementations
- Robotic Process Automation (RPA)
- Al and Machine Learning Applications
- Application Modernization
- Managed Services



## Our Expertise

Data Extraction and Integration



 Leverage APIs, web services, and connectors to extract and load data into SAP IBP.

#### **Demand Planning**

- Generate demand forecasts using historical data and trends.
- •Collaborate to refine forecasts with sales and marketing insights.

#### **Supply Planning**

- •Create **supply plans** considering resources and constraints.
- •Optimize scenarios to assess impacts on capacity and allocation.

#### **Inventory Optimization**

- •Determine optimal safety stock and reorder points for inventory.
- •Balance costs and service levels using advanced algorithms.

#### **Scenario Analysis**

- •Simulate planning scenarios to assess potential outcomes.
- Analyze impacts on KPIs through varied assumptions.

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## OUR ENTERPRISE TECHNOLOGY STACK









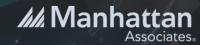














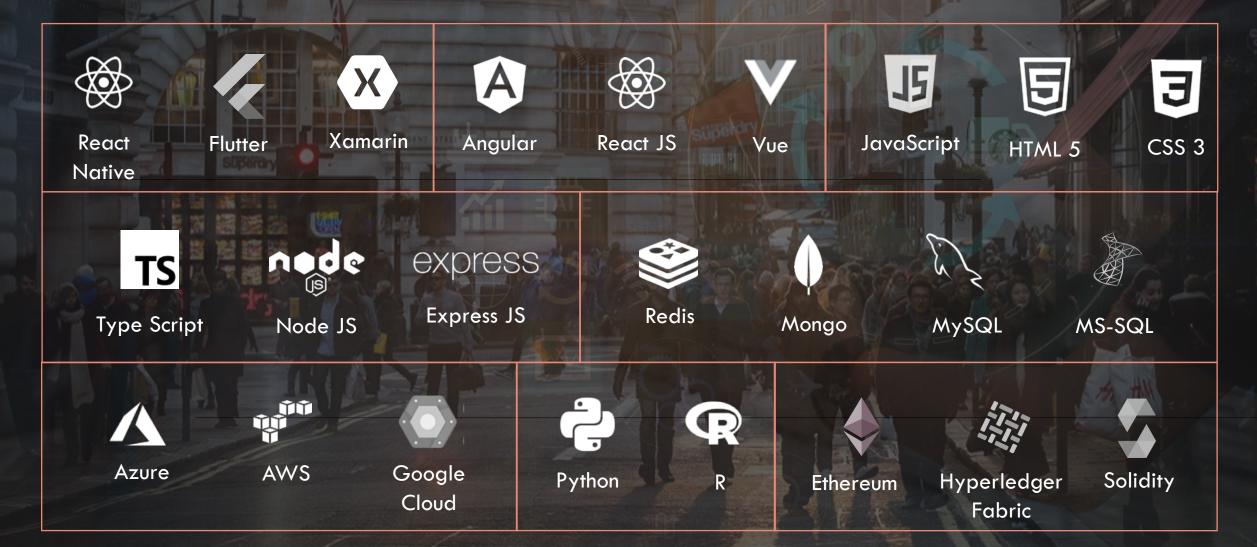








## Other Technology Stack





### Our Success Stories



Transformed the
Logistics company from
\$18M to \$210M in
Revenue within 3
years.



Implemented a comprehensive membership, event, & learning management system within 6 months.



Launched a novel
Web3 community
platform for local
businesses with
seamless payment
services.



Built an app boosting activity via location-based suggestions, customized events, and connecting like-minded enthusiasts.











































ARAB VISION



















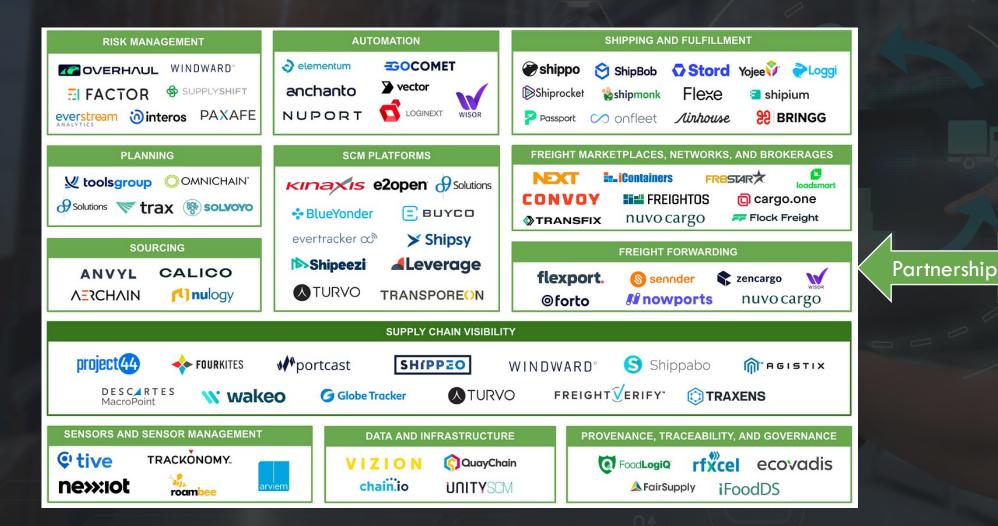








## Potential Strategic Startup Partnership



**Supply chain** 

Medium and Large
Enterprises

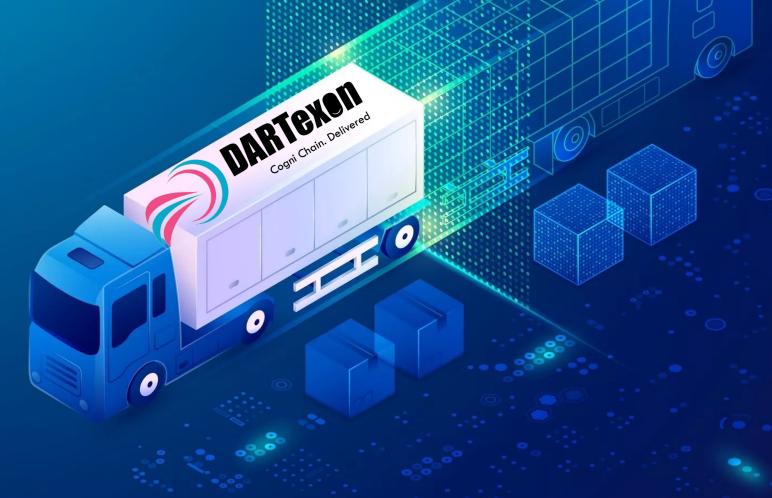
Looking to boost supply chain efficiency, gain real-time visibility, and cut costs?

## Let's talk!



## VijaiSenthil Padmanabhan

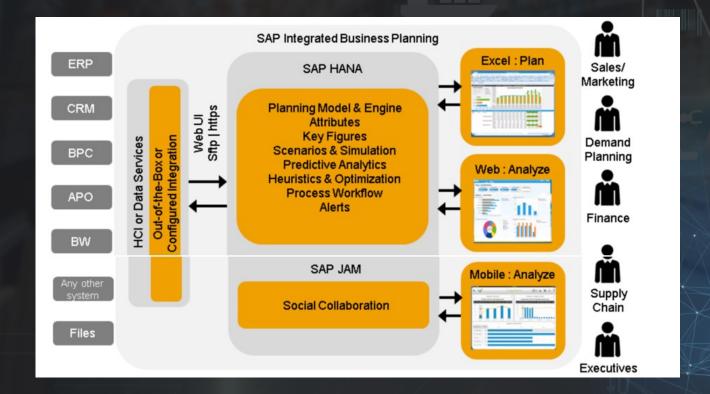
CEO & Director of Strategic Client Solutions and Business Innovation 510.809.7671 | vijai@dartexon.com





## SAP Integrated Business Planning (IBP) Cogni Chain. Deliver.

DARTexon SCM specialists in IBP enable real-time planning through an integrated data architecture, facilitating the analysis of vast, intricate datasets imported from diverse platforms, including SAP and non-SAP sources.



- Enhanced user experience
- Harmonized data model
- Cloud-first approach
- New planning algorithm



# Revolutionizing Planning through SAP IBP in Supply Chain Process



Implemented SAP IBP to optimize inventory levels and it results in enhanced demand forecasting accuracy.

#### **Core Capabilities delivered**

- Customized controls on safety stock prevented stock-outs for supply-constrained products.
- Used multi-level shelf-life planning for deployment based on unusable and expiring inventory batches.
- Provided Complete transparency in the Supply chain.

#### **Key Benefits:**

- Improved inventory management and reduced obsolescence
- Standardized communications between its diverse range of units and departments.
- Unified User Experience as Web-based and Excel-based.

#### **Problem Statement**



- Lack of end-to-end supply chain visibility led to stock-outs of products in short supply
- Inventory obsolescence occurred frequently across warehouses due to product shelf-life limitations
- Inability to manage and plan across the Complex supply Network.
- Inaccurate capacity planning and Demand forecasting posed production challenges

# Enhancing better Inventory control and Optimization using SAP IBP



Implemented SAP Inventory Optimization to streamline their inventory management processes, reduce stockouts, improve inventory turnover, and enhance customer satisfaction.

#### **Core Capabilities delivered**

- Demand Sensing and Forecasting
- Safety Stock Optimization
- Replenishment Planning

#### **Key Benefits:**

- Optimal Inventory Levels: Our help in Optimization eliminated excess inventory, reducing carrying costs associated with storage, handling, and obsolescence.
- **Streamlined Processes:** Implemented automated workflows and streamlined inventory management processes reduce manual effort, errors, and delays, improving operational efficiency.
- Actionable Insights: The actionable insights based on real-time data, enabling informed decision-making for inventory management, demand forecasting, and replenishment planning.

#### **Problem Statement**

- Excessive inventory levels leading to high carrying costs.
- Inefficient demand forecasting resulting in stockouts and lost sales.
- Inefficient replenishment processes leading to stockouts and longer lead times.
- Manual Processes and Lack of Automation, this leads to errors, delays, and inefficiencies in decision-making.

# Unlocking Supply Chain Efficiency with End-to-End Visibility



Built a cutting-edge Supply Chain Visibility solution, resulting in enhanced asset utilization and decision-making capabilities.

#### **Core Capabilities delivered**

- Integrated Asset Tracking with various GPS tech
- Managed inbound/outbound supply chains
- Supported diverse trip models/types
- Enabled advanced asset and fleet monitoring
- Provided real-time KPI dashboards

#### **Key Benefits**

- Boosted operational efficiency
- Improved on-time delivery rates
- Enhanced asset utilization
- Enabled data-driven decision-making

#### **Problem Statement**

- Complexity in operations led to bottlenecks and increased lead times.
- Absence of real-time data hindered efficient decision-making.
- Limited end-to-end supply chain visibility resulted in idle assets and operational inefficiencies.
- Lack of a robust system to track Key
   Performance Indicators in real-time.